Data Sheet
Sales Order Plus for Sage 200

Provides rapid sales order entry within Sage 200

- Single screen to process sales orders
- Rapid functions available from a single-click
- Customer information available at the click of a button
- Stock information available at the click of a button
- Greater control over user accessibility to warehouses
- Additional User Permissions

Introduction

The **Sales Order Plus for Sage 200** module has been created to provide enhancements to the standard Sage 200 full order entry screen in Sales Order Processing.

The module aims to ensure that all information required by an end user is easily available from the order entry screen, and that order entry is made as rapid as possible, which is particularly relevant in a telesales or tradecounter environment.

Some of the main features are outlined below:

Rapid Line Entry

✓ Allows for a grid style rapid entry form to be used within the full order entry screen. It is easy to switch back and forth between this and the standard order entry.

Extends the "standard" Sage screen

✓ Utilising the standard Sage full order entry screen means no further training on additional complex screens, and also that the functionality can be used via Sage 200 CRM.

Outlook Style Toolbar

The toolbar avoids the screen appearing cluttered, and allows for growth as we create additional utilities. Some of these utilities are listed below:

✓ Add Historical Items – add items bought previously by the customer
✓ Add Previous Order – add items from a customer's previous order(s)
✓ View Outstanding PO's – check to see whether an item is currently awaiting delivery from a purchase order
✓ Enter by quantity/description – enter order lines in a grid by specifying the item description rather than stock code
✓ Search Products by Category – search for items by search category using a grid style screen
✓ Add Special Price Item – allows items not linked to the standard price band to be added easily to an order

The utility bar is also available when entering new quotations as well as new sales orders.

Note: The Sales Order Plus module also incorporates the **Plus Pack for Sage 200** which contains a further 70+ addons and utilities. Many of these utilities complement Sales Order Plus as they also contribute towards enhancing sales order entry.

Easy to Use

Sales Order Plus utilises the standard Sage screen, making it an easy transition for existing users of the software.

The utilities toolbar and grid style entry screen are intuitive and easy to follow.
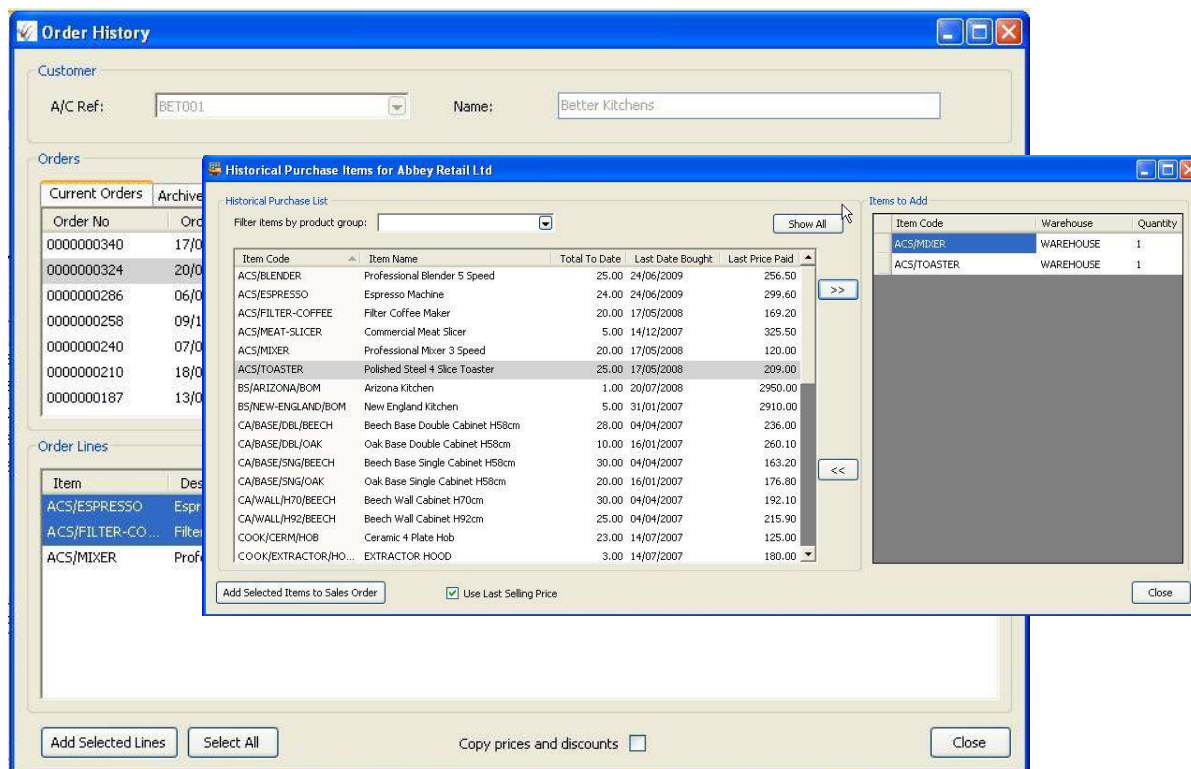
Easy to Configure

SO Plus for Sage 200. Powered by Eureka Addons.

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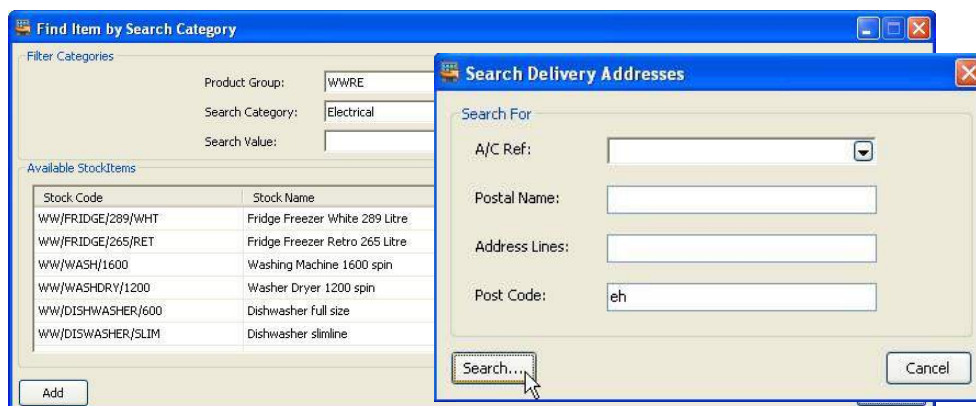
The screen can be easily configured so only the appropriate utilities are made available, and the order entry grid shows only the columns the end user actually needs.

Improved Methods of Sales Order Entry

Retrieve information about previously ordered items in different ways without leaving the order entry screen. Choose whether to sell items at the previous price or not, and add multiple items to the sales order at the click of a button.
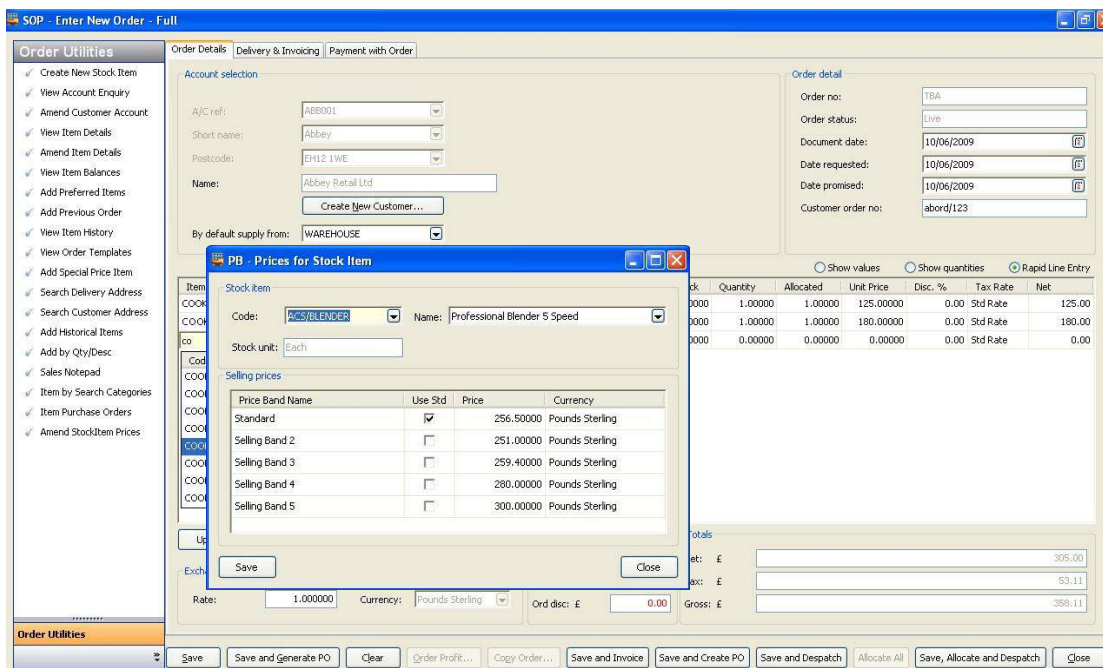
Improved Searching

SO Plus for Sage 200

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Enables faster searching of stock items by using search categories, and also customer records by being able to select the appropriate customer by delivery address.

Record Changes to the System While Keying an Order

Sales Order Plus includes utilities which allow the user to change stock prices and details of the stock item without leaving the order entry screen, saving the user from having to remember to make the changes after the order has been entered.

Faster Processing

Teamed with the addons from the Plus Pack, Sales Order Plus for Sage 200 allows not only for rapid creation of a sales order, but also for the order to be processed through to despatch and/or invoice at the click of a button, making it an ideal solution for tradecounter environments.

List of Individual Addons

The following table contains a list of all the individual addons and utilities contained within the Sales Order Plus pack for Sage 200:

Project No	Project	Brief Description
MMS134	Sales Order Plus for Sage 200 – Cross Sales	Allows related products to be associated with each other and alert the user of this when entering a sales order. Users would then get a notification when adding items to an order prompting them to sell the linked items as well.
MMS141	Sales Order Plus for Sage 200 Base Module	Sales Order plus for Sage 200 main screen with core functions of this adaptation to the standard Sage 200 full order entry screen.
MMS142	Sales Order Plus for Sage 200 - View Account Details	An additional button available on our Sales Order Plus module that gives access to the currently selected sales ledger account information.
MMS143	Sales Order Plus for Sage 200 - View Item Details	An additional button available on our Sales Order Plus module that gives access to the currently selected stock item details
MMS144	Sales Order Plus for Sage 200 - View Item Balances	An additional button available on our Sales Order Plus module that gives access to the currently selected stock item balance screen.
MMS145	Sales Order Plus for Sage 200 - Add Preferred Items	An additional button on our Sales Order Plus module that allows customers 'favourite' items to beaded to the current order
MMS146	Sales Order Plus for Sage 200- Add Previous Order	An additional button on our Sales Order Plus module that allows items from a previous customer order to be replicated on this order.
MMS147	Sales Order Plus for Sage 200- View Item History	An additional button on our Sales Order Plus module that gives access to history of a stock item purchase by the currently selected customer
MMS148	Sales Order Plus for Sage 200 - View Order Templates	An additional button on our Sales Order Plus module that gives easy access to standard sales order templates for the currently selected customer.
MMS150	Sales Order Plus for Sage 200 - Add Special Price Item	An additional button on our Sales Order Plus module that allows items from a special price list for currently selected customer to be added to the sales order.
MMS155	Sales Order Plus for Sage 200 - Search by Delivery Address	An additional button that allows a customer to be selected by delivery address rather than account information.

MMS156	Sales Order Plus for Sage 200 - Add Historical Items	An additional button on the Sales Order Plus for Sage 200 screen that allows previously purchased items to be added to the current sales order.
MMS184	Sales Order Plus for Sage 200 – Multiple Payments on SOP Order	Additional tab on the sales order entry screen that allows users to record multiple payments, with different payment types, against a sales order.
MMS185	Sales Order Plus for Sage 200 - Rapid Order Entry by Quantity/Description	An additional button on the Sales Order Plus for Sage 200 screen that allows sales order lines to be entered quickly using quantity and product description
MMS197	Sales Order Plus for Sage 200 - Sales Notepad	Sales Order Plus for Sage 200 function that allows order lines to be entered without selecting a customer.
MMS199	Sales Order Plus for Sage 200 - Search Products by Category	Additional button on the Sales Order Plus for Sage 200 screen that allows products to be searched for via the search categories function
MMS301	Sales Order Plus for Sage 200 - View Outstanding PO's	Additional button on the Sales Order Plus for Sage 200 module that allows Purchase Orders for the currently selected order line stock item to be viewed.
MMS302	Sales Order Plus for Sage 200 - Amend Stock Item Prices	Functionality in our Sales Plus for Sage 200 module that allows Price Book prices to be amended while in a sales order
MMS311	Sales Order Plus for Sage 200 - Sales Ledger Sales Order Memo	Allows a memo to be created at Sales Ledger Account level, to be displayed once the customer has been selected when entering a Sales Order.
MMS312	Sales Order Plus for Sage 200 - Save, Allocate, Despatch & Invoice	Additional button on the Sales Order Plus for Sage 200 screen that allows a user to allocate stock, confirm the despatch, and invoice the order in one go without leaving the Sales Order Entry screen.
MMS357	Sales Order Plus for Sage 200 – Credit with Return	Record payment back to the customer at the point of entering the sales return. Payment will be posted along with the credit note and automatically allocated.
MMS360	Sales Order Plus for Sage 200 – Save and Write Off	Allows users to automatically write off the items on a sales return at the point of confirming goods received if required rather than the items being booked back into stock and then having to be written off separately.

Please note that our **Sales Order Plus** module also includes our **Plus Pack for Sage 200**, a collection of over 70 more addons for the Sage 200 system. More information on our Plus Pack can be found on our website www.eurekaaddons.co.uk.

Contact Us

Eureka Solutions have worked successfully with many Sage 200 customers over the past 5 years. In addition to Sales Order Plus for Sage 200 and our other modules that we have written for Sage 200, we are also happy to engage in bespoke/customisation work to help tailor your Sage 200 system to meet your specific business requirements.

To download a 30 day trial of Sales Order Plus for Sage 200 and for all up to date information and details of our modules, please refer to our website www.eurekaaddons.co.uk. Our bestselling addon modules include:

Our **Web PO for Sage 200** product has been developed to allow users to enter purchase orders outside of Sage 200 in real time. In addition stock, and supplier, enquiries can be made, providing levels information to users dependent upon their permissions.

Data Exchange for Sage 200 is ideal for two-way integration between Sage 200 and 3rd party systems, for example websites, CRM and manufacturing systems. Data Exchange allows for the transfer of information such as customer and supplier details, sales and purchase orders, stock records and stock levels, and Cash Book transactions in either CSV or XML file formats.

Our **Plus Pack** is a collection of over 50 individual addons for Sage 200, most of which were created as a result of customer requests. The addons included in the pack range from simple sales order entry enhancements to some serious improvements to core Sage 200 functionality.

If you wish to discuss a specific project or pricing or would like further information on Sales Order Plus or any of our addon modules for Sage 200 then please call our head office on 01355 581 960 or e-mail us at development@eurekasolutions.co.uk.